



Financing 101: Bonds

In this guide, we will look at the use of bonds as a form of debt.

The basics: Bonds

A bond is an “IOU” issued by a government or a company. Bonds are tradeable and generally pay a **fixed rate of interest**.

The basic structure of a transaction is that company A **issues** a bond to company B, who gives a sum of money to company A. The bond is an instrument that essentially says that company A owes company B the sum of money, plus interest.

This bond instrument is then tradable in a secondary market – company B can trade this bond to other people (often companies).

The nitty gritty: Bonds

To issue a bond an issuer must have a **credit rating**, which is issued by an independent **rating agency**. Since the buyers of bonds do not have the time to do a detailed credit assessment of the issuer’s ability to repay the bond (unlike a loan), the ratings indicate the credit worthiness of the bond.

A bond is issued with a **maturity date** – this is when the bond is due. Bonds can range from 90 days to 20 years.

Bonds of short durations are used for short-term investments whereas medium-term and longer-term bonds are used for larger and longer-term projects.

Evaluation: Bonds

An important point to note is that positives/negatives for an issuer are different to the positives/negatives for a lender. E.g. the fact that interest payments can be higher than the general level of dividend payments is good for lenders but bad for the borrower/issuer.

Positives	Negatives
Bonds are less volatile than stocks.	Interest payments can be higher than the general level of dividend payments and are mandatory.
Bonds are tradeable so it is easier to manage risk e.g. if a lender thinks that they are not going to make enough money on the bond, they can sell it to another party.	Bonds can become volatile depending on the credit rating of the issuer – which may be impacted by unforeseen events such as a pandemic.
There are different types of bonds fit for different purposes e.g. short term and long term. Also note high yield bonds are shorter term bonds with high interest rates, often used by companies looking to acquire another.	These transactions may involve bondholder restrictions , in the form of covenants in the contract, which may impose limits on what the company can and cannot do.
This is a way to raise money without diluting your company or losing control .	